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Many times, when a customer walks into our bank, it means they need help. Listening to their questions, asking them questions to make sure I understand, and then finding the right solutions for them is what I love most about my job.

Banking online is great for quick answers and simple processes, but in-person customer service is still important. A positive face-to-face experience shows that we genuinely care about meeting our customers' needs, fixing issues, walking them through multi-step processes, and educating them about products or services that could help them reach their goals. This job also requires me to follow detailed procedures, regularly check for accuracy, and maintain consistent electronic records of all transactions. If you are organized and like interacting with and helping others, this may be the job for you!

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# **Occupation:**

Relationship Banker

# Salary:

\$54,187

# **Education:**

High School Diploma or Equivalent

## Job Description:

**New Accounts Clerks** interview persons desiring to open accounts in financial institutions. Explain account services available to prospective customers and assist them in preparing applications.\*



### **Job Description:**

SOC Code: 43-4141

### Top Job Skills:

- · Customer service
- · Cash handling
- · Risk management
- · Client relationship building
- · Regulatory compliance

### **General Work Activities:**

- · Mental Processes
  - Compile data or documentation
  - Schedule appointments
- · Interacting With Others
  - Execute sales or other financial transactions
  - Collect deposits, payments or fees
  - Explain regulations, policies, or procedures
  - Discuss goods or services information with customers or patrons
  - Respond to customer problems or complaints
  - Distribute materials to employees or customers
- · Information Input
  - Obtain personal or financial information about customers or applicants
  - Interview employees, customers, or others to collect information
- · Work Output
  - Enter information into databases or software programs

Source: SC Works Online Services (SCWOS)

#### JOB STATISTICS:



**Typical Wage Range** \$39,070 - \$53,540



Projected Growth
21/yr Job Openings



Employed In-State 220



Required Education

High School Diploma or Equivalent



**Work Experience** 

Typically Requires None



**On-the-Job Training** 

Moderate-Term On-the-job Training

\*Source: Occupational Employment and Wage Statistics (OEWS) and the U.S. Bureau of Labor Statistics.

#### **EXAMPLES OF WORKFORCE AREAS WITH JOB OPENINGS:**

Source: SC Works Online Services. Ask an SC Works representative for more information about postings in your area.

- · Trident
- Midlands
- · Greenville

- · Waccamaw
- Upstate
- · Catawba

#### **EXAMPLES OF EMPLOYERS WITH JOB OPENINGS:**

Source: SC Works Online Services. Ask an SC Works representative for more information about postings in your area.

- · Regions Financial Corporation
- Truist Bank
- First Citizens Bank
- · Wells Fargo
- · Huntington Bancshares, Inc.
- · Bank of America Corporation

### **RELATED OCCUPATIONS\***:

- · Brokerage Clerks
- Customer Service Representatives
- · Loan Interviewers and Clerks
- Credit Authorizers, Checkers, and Clerks
- Securities, Commodities, and Financial Services Sales Agents

#### **LEARN MORE WITH SCWOS:**

**NOTE:** All data based on state averages. Information may vary depending on region, experience, and specific employment situation. **Last Updated:** 2025.

SC Works Online Services (SCWOS) is the state's largest job database and provides all of South Carolina's job postings from all major sites, including Monster and Career Builder, in one resource. SCWOS has thousands of positions listed by employers all over the state. To access SCWOS, visit *jobs.scworks.org*.

Find in-depth breakdowns of occupational statistics such as necessary job certifications, job skills and abilities, current job openings, overview of general work activities, and more by visiting <u>O\*NET.org</u>.

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DEW's Labor Market Information Division. and other sources. All data is factual, but names, images, and guotations have been adapted to protect the identity of employees and businesses.